

# Limited Liability Company "Altek"

## (LLC "Altek")

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Ref. Letter № 01-9 от 16.08.2021 г.

To whom:

To the head

### Commercial Offer

| № | Name of Raw Materials                       | Price (EXW)   | Packing | Protein amount |
|---|---------------------------------------------|---------------|---------|----------------|
| 1 | Sunflower oil meal                          | 270 \$ / ton  | Bulk    | 25-30%         |
| 2 | Granulated sunflower oil meal, carbomite 2% | 325 \$ / ton. | Bulk    | 39,24%         |
| 3 | Granulated sunflower oil meal, natural      | 405 \$ / ton  | Bulk    | 39%            |

#### Product characteristics

Mass fraction of moisture and volatile substances - 8-12%;

Mass fraction of crude protein in terms of absolutely dry matter - not less than 36%;

Mass fraction of crude dietary fiber in terms of absolutely dry matter - no more than 23%;

Mass fraction of crude fat in terms of absolutely dry matter - no more than 4%;

Total energy nutritional value - not less than 0 918 feed units;

Expiration date: 3 months from the date of manufacture;

Density of granulated sunflower meal - 550-630 kg / m<sup>3</sup>;

The density of non-granulated sunflower meal is 430-480 kg / m<sup>3</sup>.

Prices are based on condition: May 2021.

Territorial location of goods: Russia, Samara region.

Shipment terms: EXW. On an individual basis, according to the requirements of the buyer, we are ready to deliver FOB (increase in the price of goods by 15-20%).

Volumes, frequency and method of delivery are discussed individually.

We are ready to provide a 10% discount on goods upon conclusion of an annual contract and output from 6,000 tons. per month.

Payment terms: 100% prepayment.

Competitive advantages:

- Creation of a food base in accordance with your terms of reference;
- The contract is concluded for a year: the goods are produced in advance according to your delivery schedule;
- Assistance in the supply of goods by rail, road transport and water logistics to the buyer's country;
- Provision of storage facilities on the territory of the Samara region, transportation of goods on the territory of the Volga Federal District to the buyer's warehouse.



Sincerely,  
Director of LLC "Altek"

/ Lyukshin Nikita Alekseevich